

# European armament procurement How does it work? The role of OCCAR

Luxembourg, 14 May 2019



# CPABILITY PLANNING in Europe



# CAPABILITY SHORTFALLS

# European Armament Procurement: ways and means

✓ **Nationally**



✓ **In cooperation**

**Lead Nation**

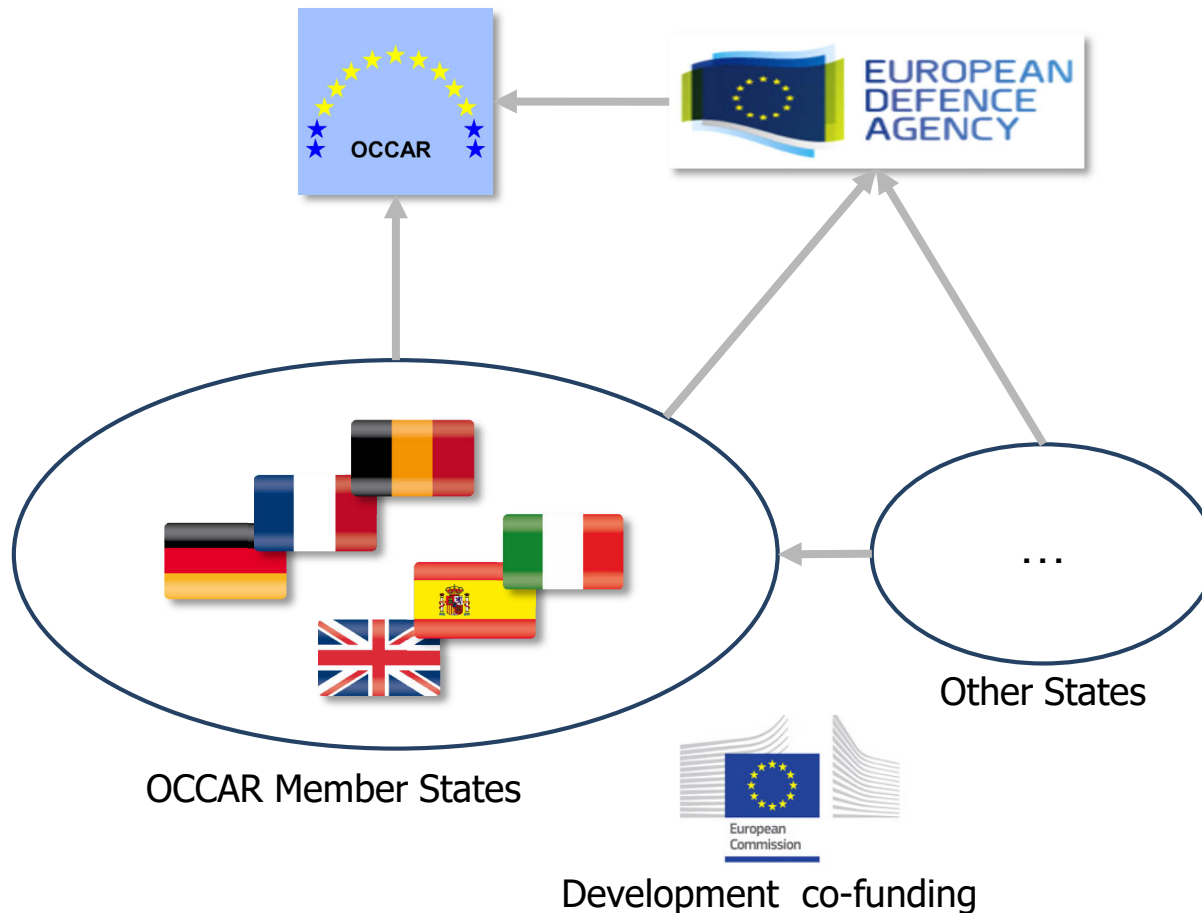
**Joint Programme Office**

**Programme Manager**



# European Armament Procurement: OCCAR sources

## New Programmes



# What is OCCAR?

- ∴ OCCAR (Organisation Conjointe de Coopération en matière d'Armement) is an international organisation for the management of cooperative defence equipment programmes;
- ∴ OCCAR was created through the “Convention”, an international treaty.

# The role of OCCAR

OCCAR Convention – European vocation:

## Preamble:

- ∴ *„to improve the competitiveness of the European defence technological and industrial base,*
- ∴ *„Convinced that a strengthening of their co-operation in defence equipment will contribute to the establishment of a European security and defence identity ... “.*

## Article 1:

- ∴ *“A European organisation, the “Organisation for Joint Armament Co-operation” (OCCAR)) is hereby established.”*

# OCCAR membership

**Vision: Be a center of excellence for armaments procurement**

Current Member States:



BE



FR



DE



IT



ES



UK

Current (non-Member) Programme Participating States:



FI



LT



LU



NL



PL

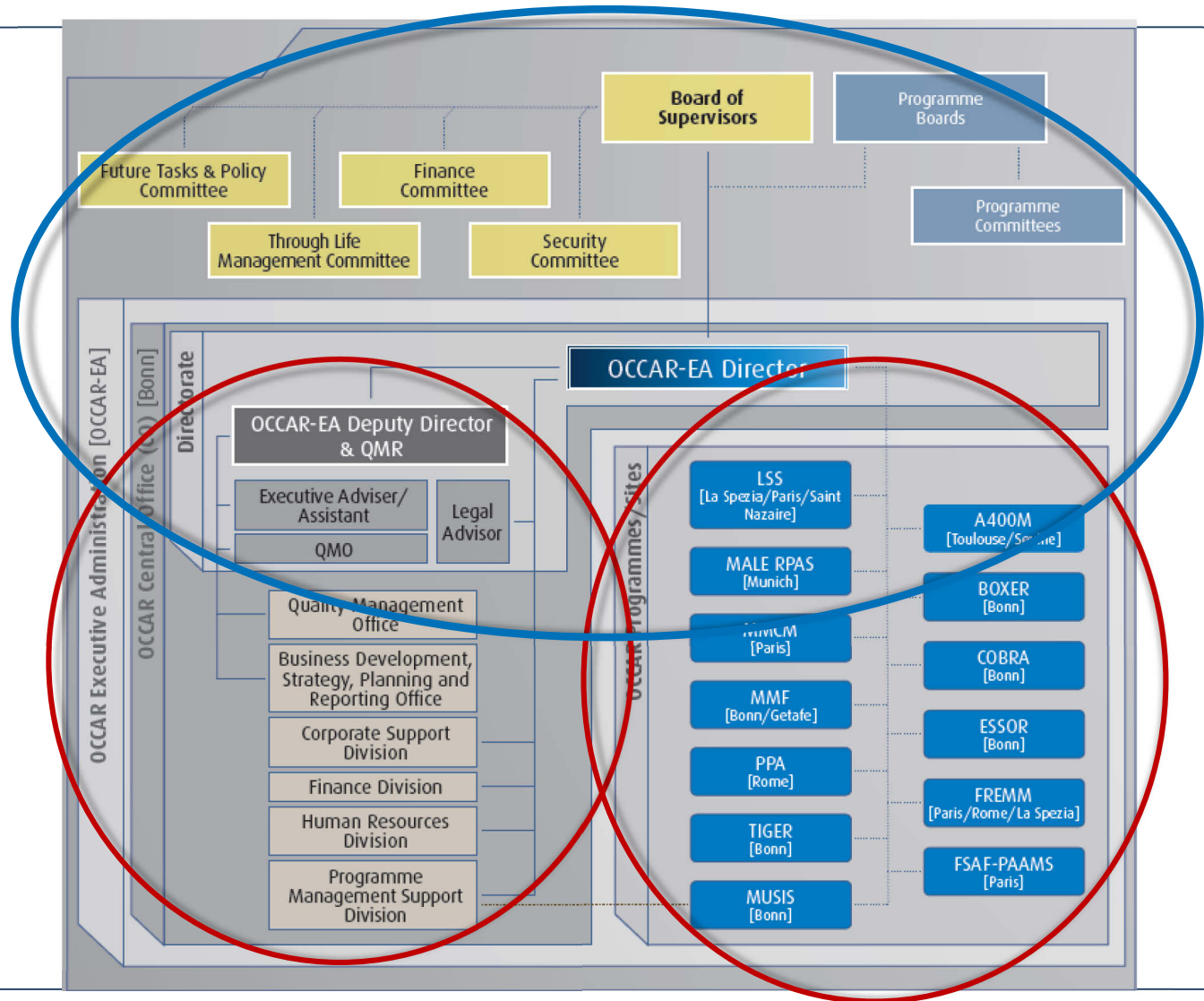


SE



TR

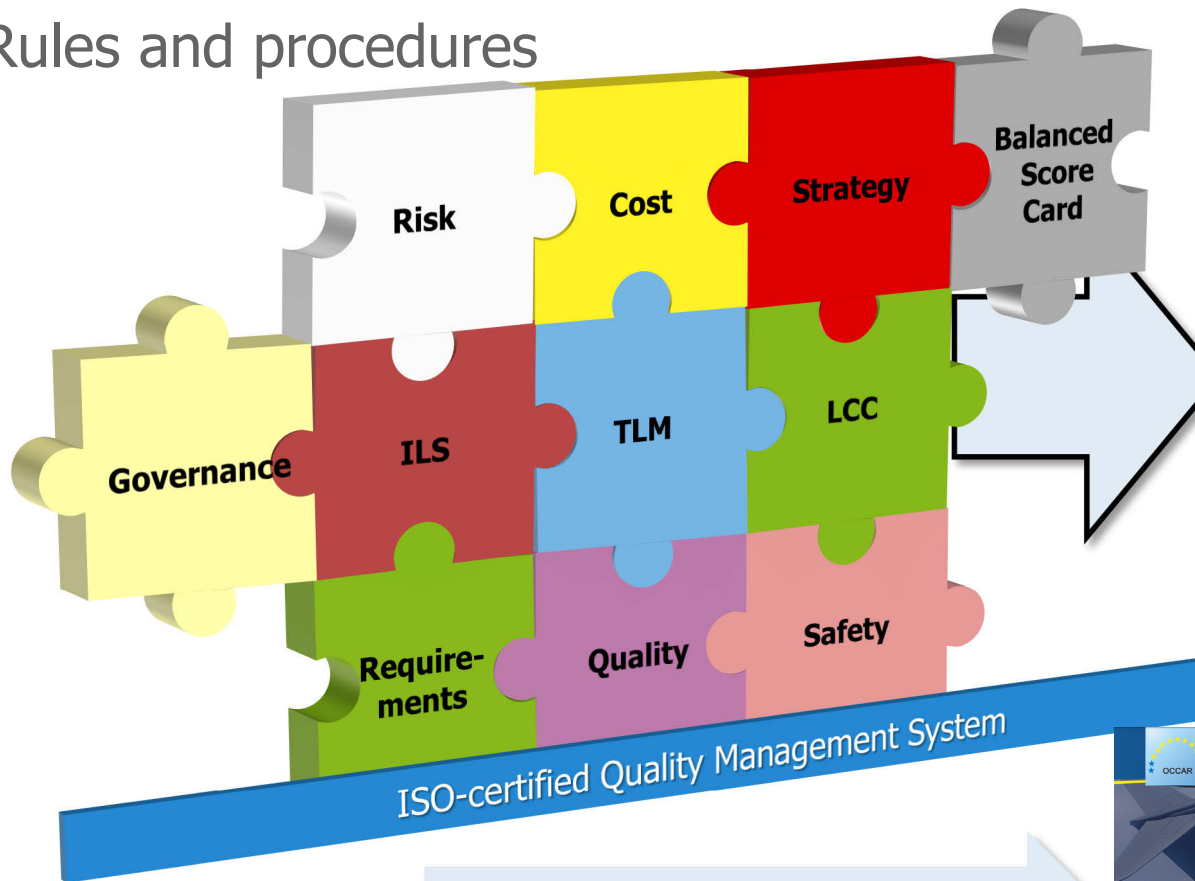
# OCCAR organisation and way of working





# OCCAR organisation and way of working

Rules and procedures



Policies, Processes and Methods laid down in **OCCAR Management Procedures (OMPs)** + underlying internal rules

⇒ ISO-certified Quality Management System



OMPs on [www.occar.int](http://www.occar.int)



# OCCAR: Key success factors

- ⌘ Over 20 years experience in complex defence programmes
- ⌘ Flexible, both in terms of participants and programme integration;
- ⌘ Set of agreed rules and ISO-certified processes;
- ⌘ Best practice programme management techniques;
- ⌘ Empowered Programme Managers;
- ⌘ Central Office Support to Programme Divisions;
- ⌘ Through Life Management approach;
- ⌘ “Global Balance” replacing “Juste Retour”;
- ⌘ Competition for OCCAR posts.



# OCCAR Portfolio (I)

In integration



**A400M**



**BOXER**



**COBRA**

## Portfolio



**FSAF-PAAMS**



In Integration

**ESSOR**



**FREMME**

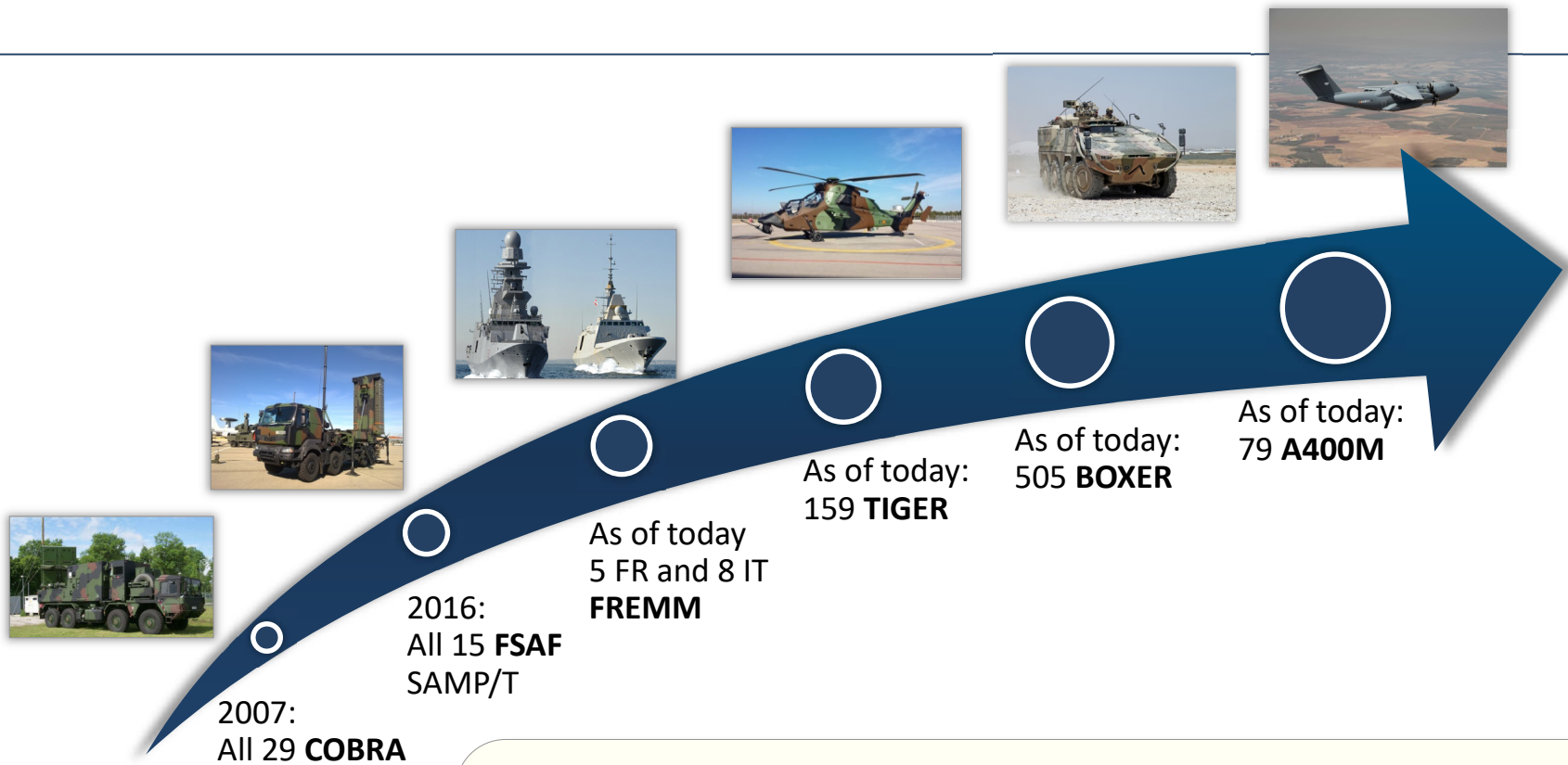
# OCCAR Portfolio (II)



Portfolio



# "OCCAR Delivers"



**Total Programme Ceiling: >66 B€**

**Op Budget 2019: > 4 B€      Admin Budget 2019: > 59 M€**

**Overhead=1.3 %**

# The EU concrete initiatives towards cooperation

## EDAP (Nov 2016)

### Measures

- ∴ Fostering investments in defence supply chains
- ∴ Strengthening the single market for defence
- ∴ Maximising civil/military synergies across EU policies

### Financial support

- ∴ PADR: 90 M€ 2017-2019
- ∴ EDIDP: 500 M€ 2019-2020
- ∴ EDF: 13 Bn€ 2021-2027

## PESCO (Dec 2017)

- ∴ 25 MS
- ∴ 34 projects
- ∴ commitments
- ∴ Cooperation the norm
- ∴ Increase defence investment
- ∴ "OCCAR preferred management organisation"

**OCCAR involvement**





## Forward look



- ⌘ Europe faces critical capability shortfalls
- ⌘ EU Global strategy calls for a strategic autonomy
- ⌘ Fragmentation of the defence market difficult to overcome
- ⌘ No nation can afford launching unilaterally technologically complex programmes
- ⌘ Cooperation is the solution
- ⌘ The current European initiatives will shape the future of the Defence market in Europe
- ⌘ **OCCAR Convention promotes cooperation, free competition and industrial consolidation**





**OCCAR is a  
lean & flexible European organisation,  
offering  
a modern, through-life programme management &  
governance framework**



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